

10 August 2011

Mr. Majed Hirbawi
General Director
Hirbawi Investment and International Trade Company (HITCO)
Hebron
Occupied Palestinian territory

Ref.: Long Term Arrangement – LTA 10/028 – for Stationery and Activity Material

Dear Sir,

The United Nations Children's Fund – UNICEF, wishes to reinstate the validity of Long Term Arrangement – LTA 10/028 signed on 1 June 2010 between UNICEF and Hirbawi Investment and International Trade Company (HITCO), until 31 May 2012.

All other terms and conditions of LTA 2010/028 remain in full force and effect.

The new price list is in effect during this period as per attached – **Annex A** and **Annex B**.

If the above meets your agreement, please return one original of this letter duly signed, stamped and dated.

Accepted

For HITCO

شركة هيتكو - الخليل
مبيعات - رقم د (١)

Mr. Majed Hirbawi
General Director

Accepted

For UNICEF

Jean Gough
Special Representative

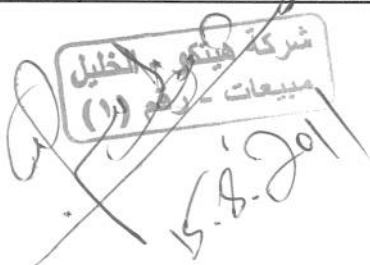
Annex A

Long Term Arrangement 10/028 Stationery Supplies Hirbawi Investment & Int'l Trading

#	Description	UoM	Unit Price
Paper			
1	A3 White paper, woodfree, 80 gr. *	Ream of 500 sheets	27.50
2	A4 white paper, woodfree, 80 gr., *	Ream of 500	11.35
3	Glossy A4 photopaper, 210 g.	Ream of 20	14.00
4	Semi Glossy A4 photopaper	Ream of 20	8.40
5	Paper Rolls for Calculator (56mm width)	Each	1.40
6	Flip Charts Pads(70 x 100) 40 sheets per pack.	Each Pad	19.90
7	Dividers A4 1/12 Coloured, Manila or any other similar quality Brand.	Pack of 12	1.15
8	Sheets transparent A4	Ream of 100 sheets	20.25
9	Lamination pouch film 74 x105mm	Each	0.07
Writing Pads			
10	A4 yellow note pad with carboard back, lined, approx. 60gsm,50 sheets	Each	1.45
11	A5 yellow note pad with cardboard back, lined, approx.60gsm, 50 sheets	Each	1.00
12	B5, Notebook with plastic PVC cover(small approx. 21 x 13), white paper, 192 sheets	Each	5.45
13	A4 Yellow or White with spiral from top, 50 sheets	Each	2.60
14	A5 Yellow or White with spiral from top 50 sheets	Each	1.30
15	Note Book 3 subject 120 sheet with spiral	Each	4.25
16	Registration book - book c - student attendance book, A4 200 sheets	Each	8.35
Stapler/Staples/remover/punchers			
17	Stapler (26/6 small) with stapler remover, Tango	Each	4.50
18	Stapler HD, Tango up to 240 sheets. Medium	Each	77.00
19	Stapler HD, similar to MAX 23/20	Each	295.00
20	Staples, 26/06	Pack/ 1000	0.40
21	Staples, 23/06	Pack/ 1000	3.84
22	Staples, 23/08	Pack/ 1000	4.00
23	Staples, 23/10	Pack/ 1000	4.40
24	Staples, 23/12	Pack/ 1000	5.15
25	Staples, 23/13	Pack/ 1000	7.10
26	Staples, 23/15	Pack/ 1000	8.65
27	Staples, 23/17	Pack/ 1000	9.90
28	Staple remover, nipper shape	Each	0.90

Annex A

#	Description	UoM	Unit Price
29	Puncher desk, Tango, punches 20 sheets (small)	Each	6.00
30	Puncher HD medium, Tango, punches 35 sheets.	Each	68.00
31	Puncher (up to 150 sheets) - Heavy Duty - Skreba	Each	540.00
Yellow Memo-stick notes			
32	7.5"x5" Memo-stick notes	Dozen/12	12.00
33	3"x3" Memo-stick notes	Dozen/12	16.80
Files			
34	Carton boxfile 8 cm, English	Each	3.20
35	Carton boxfile 5 cm. English	Each	3.20
36	Box Blue, hard plastic similar to <u>UNI</u> or <u>ADMIRAL</u> Arabic/English Type, 8 cm	Each	4.90
37	Box Blue, hard plastic similar to <u>UNI</u> or <u>ADMIRAL</u> Arabic/English Type, 5 cm		4.90
38	Ring files, hard plastic, PO plastic, 3mm	Each	3.70
39	Colored Signature folders (transparent) - L shape	Each	0.50
40	Nylon see through folders A4, pocket file (transparent) - U shape. 60 micron.	Pack of 100	5.35
41	Hanging files with iron hooks 9002, with iron hangers.	Each	2.40
42	Plastic Dossier/File with two pockets & holder for the name tag	Each	2.40
43	Plastic Folder with 2 pockets inside, colored	Each	1.70
44	Plastic file back colored side, and front transparent	Each	0.44
45	A4 carton Manila Matan seperators for hanging files	Package/100	6.20
46	A4 Manila Matan with fastener?	Package/25	0.00
47	HD /Metal Matan with rubber A4	Box/10	0.00
48	Plastic file with metal fastener	Piece	0.44
Desk Equipment			
49	Plastic Pen Tray / Desk organizer 25 cm x 15 cm with several compartments for clips pens etc.In clear plastic.	Each	6.50
50	Paper Plastic In/Out Tray (desk organizer - 3 layers)	Set	25.00
51	Scissors stainless, medium	Each	0.85
52	Scissors stainless, good quality, large 165mm	Each	3.10
53	30cm Ruler Plastic similar to ARC	Each	0.22
54	30cm Ruler metal	Box	1.00
55	Rubber eraser, Admiral	Pack	2.60



 شركة هيتكو للخطوط
 مبيعات - رقم (١)
 ٥٠٨-٢٠١

Annex A

#	Description	UoM	Unit Price
56	Regular Elastic Band, Bravo 100 gr.	set of 10	2.90
57	Heavy Duty Elastic Band wide, Bravo 1 kilogram.	Each	32.00
58	Tip Ex Fluid with brush, correction fluid 18 ml -	Each	0.00
59	Tip Ex correction pen, extra wide 10 cc, Oval	Each	2.20
60	Calculator Casio MS-7T 2 way power	Piece	27.50
61	Casio AN-40 Desktop Calculator or Truly 837	Pad	18.00
62	Casio Desktop Calculator DR-120LB	set	210.00
63	Small coloured note paper, size 8.5 x 8.5 cm	set	1.30
64	small colored note paper + holder.	Each	3.60
65	Binding Machine	Piece	170.00
66	Binding Strips 1/2 (Set)	Set/50	16.00
Cellotape			
67	Cellotape roll - Transparent, Bravo or similar, 3/4" x 30 yard	Each	0.70
68	Cellotape roll - Transparent, 50 yard Commat, 3/4"	Each	0.85
69	Cellotape roll - Transparent, width 2", 72 Yard Bravo.	Each	2.50
70	Tape dispenser, desk type 1' core.		3.30
71	Tape dispenser, 3" core.	Each	6.00
72	Tape dispenser for carton sealing, 2' width.	Each	8.00
73	Masking tape 2"	Each	3.00
74	Double side scotch tape	Each	2.25
75	Blue tack, 50 g.	Each	0.00
76	Brown tape 2'X50m	Each	1.60
77	Clear tape 2'X50m	Each	1.60
Pens, pencils, ink, glue.			
78	Pens, Schneider or Montex - black, blue & red	Each	0.40
79	G2 Pilot Pens - blue	Each	3.80
80	Pilot Pens 0.7 BPS-GP different colors	Each	2.25
81	Pilot 0.5 Vball Grip different colors	Each	4.10
82	Pilot 0.7 Vball Grip different colors	Each	4.10
83	Pens for CDs, Schneider	pack of 4	9.25
84	Pencil HB with Eraser - Amos	Each	0.20
85	UHU Stick, 8.2 gr. Amos	Each	0.75
86	UHU Stick, 21 gr. Amos	Each	1.70
87	UHU Stick, 40 gr.	Each	2.40
88	Super Glue 3grams	Each	0.00
89	Ink - Rubber Pad - black, similar to Kofa	Each	1.95
90	Ink - Rubber Pad - blue, similar to Kofa	Each	1.95
91	Ink - Rubber Pad - red, similar to Kofa	Each	1.95

شركة متكون - الخليل
 المبيعات - رقم (011)
 15.8.2

Annex A

#	Description	UoM	Unit Price
92	Pencil Sharpener Desk Type - Tango	Each	25.00
93	Single hole pencil sharpener s. Plastic.		0.24
Highlighters / Markers			
94	Highlighter - text marker - yellow	Pack of 10	6.00
95	Highlighter green,	Pack of 10	13.40
96	Highlighter red	Pack of 10	13.40
97	Highlighter blue,	Pack of 10	13.40
98	Highlighter pink,	Pack of 10	13.40
99	Schneider marker medium point , different colors	Pack of 4	6.29
100	Art Line or Pilot washable set for whiteboard.	Pack of 4	8.95
101	Colored Plastic Push Pins - Bic - 4 colors	pack	0.40
Boards Stands			
102	Bulletin Cork Board, 60/80 cm	Each	25.00
103	Bulletin Cork Board, 80x120 cm	Each	60.00
104	White Board, Magnetic, 40x60 - high quality	Each	50.00
105	White Board, Magnetic, 60x80 - high quality	Each	56.00
106	White Board, Magnetic, 80x120 - high quality	Each	150.00
107	white Board Eraser	Each	2.50
Flip Chart			
108	Flip Chart Stand with adjustable legs and pen holder, Rocada	Each	190.00
109	Flip Chart Markers - min. 4 colours, Schneider	Set of 4.	8.95
Paper Clips / Binders			
110	Paper Clips, 50mm	Pack 100	1.10
111	Paper Clips, 33mm	Pack 100	0.70
112	Paper Clips, 50mm colored with plastic	Pack 100	1.20
113	Paper Clips, 33mm colored with plastic	Pack 100	1.20
114	Binding Clips, 51mm	pack 1/12	3.80
115	Binding Clips, 19mm	pack 1/12	1.25
116	Binding Clips, 32mm	pack 1/12	2.50
117	Binding Clips, 25mm	pack 1/12	2.85
118	Binding Rings, 6mm	100	9.45
119	Binding Rings, 8mm	100	11.00
120	Binding Rings, 10mm	100	12.00
121	Binding Rings, 12mm	100	17.50
122	Binding Rings, 14mm	100	19.65
123	Binding Rings, 16mm	100	25.00
124	Binding Rings, 22mm	50	19.65
Envelopes / Labels			
125	Brown 18x25 cm (A5)	pack of 500	58.00

شركة هيتكو - الخليل
 سبيعاكس - رقم (1)
 58.2011

Annex A

#	Description	UoM	Unit Price
126	Brown 24x34 cm (A4)	pack of 500	116.00
127	Brown 32x42 cm (A3)	pack of 500	155.00
128	White 18x25 cm (A5)	pack of 500	77.50
129	White 24x34 cm (A4)	pack of 500	148.00
130	White 32x42 cm (A3)	pack of 500	200.00
131	Padded K 50 x 36.5 cm	pack of 50	132.75
132	Padded K 34 x 24 cm	pack of 50	132.75
133	Computer Labels 35/70 mm	sheet of 100	20
134	Labels with different sizes	sheet of 32	1.6
Others			
135	CD + R. 1.4 GB with cover	Each	1.3
136	CD Bag	CD/48	1.75
137	CD Trays - Plastic Case 1/60	CD/48	25
Ribbons			
138	Calculator Ribbon	Dozen	40

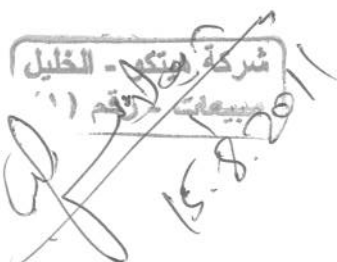
Not fixed prices, price quotation/confirmation should be
 * requested from contractor. "LTA clause 4.2"

شركة هنيكو - الخليل
 مبيعات - (1)
 15.8.2011

Annex B

Long Term Arrangement 10/028 Art Supplies Hirbawi Investment & Int'l Trading

	D e s c r i p t i o n	UoM - Unit of Measure	Unit Price
1	Embroidery cloth, White, without prints. 1.5 meters width	Roll of 10 m	75.00
2	Thread, Brand "DMC" original - Set of 10 different color	Set of 10	52.00
3	Lobbad fabric cloth, different colors for art work 1.8 x 1 m	Meter	11.00
4	A4 paper 80 gr. Similar to copykal	Ream of 500	11.35
5	A3 paper 80 gr. Similar to copykal	Ream of 500	27.50
6	Paper roll, 80 gm, 50 cm width & 25m long	Roll	16.00
7	Paper roll, 100 gm, 90 cm width & 30m long	Roll	20.00
8	Paper roll, 100 gm, 90 cm width & 50m long	Roll	25.00
9	Large drawing book, size 33 x 23 cm, 12 sheets, 56 grams, with colored cover printings 210-230 grams thickness	drawing book	0.55
10	White Bristol Paper, 70 cm X 100 cm size, sold by sheet. 180 gm	Each sheet	0.50
11	White Manela Paper, 70 x 100 cm sheets, 180 gm	Each sheet	0.70
12	Colored Manela Paper, 70 cm x 100 cm sheets. 180 gm	Each sheet	0.72
13	White Manila Paper, A4 size. 180 g. Similar to duplex	Ream of 100 sheets.	9.50
14	White Manila Paper, A4 size. 240 g. Similar to duplex	Ream of 100 sheets.	11.00
15	Colored Manila Paper, A4 size. 180 g. Similar to duplex	Ream of 100 sheets.	12.00
16	Colored Manila Paper, A4 size. 240 g. Similar to duplex	Ream of 80 sheets.	14.00
17	A4 colored paper, glossy, 10 colors, ream of 100 sheets.	Ream of 100 sheets	6.20
18	Clay Pottery items, (Small 5 cm size)	Each	0.40
19	Clay Pottery items, (Medium 8 cm size, each.	Each	0.60
20	Clay Pottery items, (Large 15 cm size), each.	Each	1.00
21	Clay Pottery items, (Large 20 cm size), each.	Each	1.50
22	Wet pottery clay (silsal) sold by the kg.	1kg	6.00
23	Gypsum moulds. Different shapes, SMALL made of plastic.	Each	0.75
24	Gypsum moulds. Different shapes, MEDIUM made of plastic.	Each	1.00
25	Gypsum moulds. Different shapes, LARGE made of plastic.	Each	1.20
26	Gypsum powder, local manufacture, per kilogram.	1 kg.	1.70
27	Gouache colors, 6 different colors, 25ml . Omega	set of 6	4.70
28	Gouache tubes, different colors 500 ml, Omega	Bottle	4.00
29	Small rectangular sponges, pack of 6 kitchen type sponges.	Pack of 6	1.20
30	Colored Cornish (crepe) paper for handicrafts, Width 45 cm, sold in rolls, different colors.	Per roll	0.32
31	Glass colors, set of 6 colors. Glass Deco	Set of 6	7.00
32	Glass colors, set of 12 colors Glass Deco	Set of 12	10.00
33	glitter, 120 ml bottle, different colors	bottle	4.50
34	Big cutter (knife/scalpel), each. Metal	Each	0.70
35	Small cutter knife/scalpel, each. Metal	Each	0.35
36	Scissors stainless, good quality, large	Each	3.10
37	Scissors, medium size, child friendly - black handle	Each	3.00



 شركة هيربواي - الخليل
 رقم 11

Annex B

Long Term Arrangement 10/028 Art Supplies Hirbawi Investment & Int'l Trading

	D e s c r i p t i o n	UoM - Unit of Measure	Unit Price
38	Scissors small, safe for children	Each	0.85
39	Inflator for long balloons, good quality medium	each	6.00
40	Small Balloons, excellent quality spain, bag of 100	pack of 100	6.80
41	Ballons, pack of 100, medium size	Pack of 100	6.80
42	Colored Spray Paint, 400 ml Italian brand	Can	6.00
43	Silver Spray Paint, 400 ml Italian brand	Can	6.00
44	Gold Spray Paint, 400 ml Italian brand	Can	6.00
45	Paint watercolour, set of 12 colours with brush	Each 1/12	1.90
46	Wood paint brushes, set of 4 sizes (6,7,9 &12). White wood	Set	2.50
47	Colored wax crayons, non-toxic, Jumbo .	Pack of 1/6.	0.80
48	wooden coloring penciles, long 12 colours approx length 17 cm - FLAMING metal cylindrical case		4.20
49	wooden coloring penciles, long 24 colours approx length 17 cm -carton case	pack of 24	3.20
50	Pastil colors, pack of 12 non-toxic crayons in various colors, Kids	Pack of 12 crayons	2.50
51	Artline 70	Each pen.	1.60
52	White Glue.	1/2 kg	4.80
53	Pins (thump tack) with colored pin heads, pack of 100 pins. Good quality.	Pack of 100 pins	0.34
54	Broom Sticks - 115cm	Each	1.20
55	Plastic cups, standard size, approx. 22 cl. Thick plastic, colored	pack of 200	6.00
56	Plastic plates, standard size approx. size 18-20 cm thick plastic colored	pack of 200	65.00
57	Recorder, double cassette, small size, good quality	Each	170.00
58	Recording tapes, 90 minutes - TDK	Each	4.00
59	Recorder, CD cassette, small size, good quality	Each	140.00
60	Stickers with drawings, coloured 3 x 4 cm	Sheet of 15 stickers	3.00
61	Staples, similar to Max 26/6	pack of 5000	2.50
62	Pencil HB with Eraser, Pentory German	Dozen	3.40
63	Rubbers, similar to action quality AE-20 for pencils	Box of 20 Pieces	5.00
64	Pencil sharpener similar to sunwood or eisen quality	Each	0.22
65	Pens, Bic or equivalent	Each	0.40
66	Flip Chart Stand with adjustable legs and pen holder, Rocada	Each	190.00
67	Flip Charts Pads(70 x 100) 50 sheets per pack.	Roll of 40	19.90
68	Bucket, plastic, 5 l with handle - black	Each	4.50
69	Playdo, non toxic suitable for children over 3, similar to omega quality	Box of 400 g.	4.90
70	Ribbons 1 inch, different colors, similar to flori ribbons	Roll	3.50
71	Face colours (plotty marker) non toxic safe and water washable contains 6 colours in each suitable for age 5 and above	pace of 1/6	12.00
72	LEGO Blocks, medium size, high quality	Box of 400 g.	7.50
73	Small wistles, plastic with rope	Each	1.00

Annex B

Long Term Arrangement 10/028
Art Supplies
Hirbawi Investment & Int'l Trading

	Description	UoM - Unit of Measure	Unit Price
74	Different toys medium size (animals, cars, babies, dolls)	Each	1.00
75	Children balls, light leather, small size	Ball	6.25
76	Children balls, light plastic, medium size	Ball	2.00
77	Hard carton, 1 meter * 70 cm	Pcs	2.25
78	White tissue similar to reema quality	kilo	10.00
79	White Chalk, dustless, school scalk, length 8 cm, 1 cm diameter, high quality	pack 1/100	2.20
80	colored Chalk, dustless, school scalk, length 8 cm, 1 cm diameter, high quality	pack 1/100	2.85
81	Feathers	Bag of 10	1.70
82	Kalkal Balls, 50 ml	Each	1.80
83	Eyes size of 12 mm	Pack of 50	6.00
84	Hard plastic boards (Boligal) 1 meter x 70 cm	Each	4.20

شركة هيربواي - الخليل
بيعات - رقم (1)

15.8.2011